



1 Year Anniversary



Eoin Murray CIP
Insurance Recruitment Consultant.

My name is Eoin Murray, and I have just celebrated my first anniversary with 360Search. I started my recruitment career with 360 last September, and it has been a busy year!

The past 12 months have been a whirlwind, and I wanted to share some points on my experience.



Challenges you faced when joining

Moving from insurance broker to recruitment consultant was a massive culture shock. I went from being sat at my desk 9am - 5pm every day answering back-to-back calls to my role now, where I can get out and meet clients and candidates daily. I have gained a sense of autonomy, which has been refreshing, and an innate motivation is needed to be a recruitment consultant. It is down to me to arrange calls, zooms, and interviews, and it is down to me to plan my day. It is a job based on what you put in; you get out. How I work has transformed. I also managed the Insurance desk while Sarah was on maternity leave, a very daunting task, but I thoroughly enjoyed the challenge. I was somewhat thrown in at the deep end.

How you have developed

I have developed in many ways over the last 12 months. I came into this industry not knowing how to interview a person, let alone find the right person based on their skill set and personality. However, compared to the present day, I have an extremely close relationship with my candidates and clients. I develop strong relationships in my role and form close bonds. Sometimes, I miss speaking to a candidate after helping them secure a new role, haha!!



What is different from your initial perspective about joining?

My initial perspective of recruitment was a highly pressured environment that was very target driven, and I couldn't have been more wrong. All of the team in 360 are passionate about our roles and how we help our candidates find their "Dream Job". I can certainly say that targets are the least of our worries!

Something light and fun about what it's like to work at 360

360Search is my working life, but it is also a good part of my social life! I have developed some amazing friendships with my colleagues, and we often attend team lunches, dinners, and industry events and even had a team trip to Marbella earlier this year! I think the social aspect of 360 brings a lot of fun...as they say, "work hard, play hard."

What do you love most?

I love how much impact we have on our candidates' lives. I am always very conscious that sourcing the right role for candidates could help them get the mortgage they



have been trying to secure, buy the dream car they have always wanted to, or save for a baby on the way! Our candidates are hugely important to our business, but it is crucial to remember how important this career move may be for them!

Fun fact about yourself.

I would say these are more weird than fun, but.... I am double-jointed in both of my knees! And I am deathly afraid of chicken wings... I have no explanation for this fear, but it is what it is!



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