

For owners and proprietors of General and Life and Pensions Brokerages

Strictly Confidential



## For Owners and Proprietors of General and Life and Pensions Brokerages that See Sense in Merging or a Full Buy Out.

360 Search is now offering a completely confidential, discreet introductory service to brokerages who are considering their options presently.

Due to the increasing requirement and outlay of compliance and a general hardening of the market, brokers are looking to ensure that they still have capacity in an ever changing market.

The digitalisation of offerings for the consumer, may also lend itself to further CX expense for more traditional, relationship-led firms.

In response to this market development, 360 Search has launched a new service based on it's extensive knowledge of the Insurance Broker market for proprietors of insurance brokerage and Life & Pensions firms.

The service will be an initial introductory conversation to relevant and interested buyers that we identify on your behalf.

This will consist of mapping our client and industry contacts, and compiling a list of interested parties vetted by us initially. Our process is set out on the following page.

All introductions via 360 Search will be strictly private and confidential and will attract a non-circumvention commitment from yourself and remain an introduction for 12 months.

Whether you are looking to split your composite brokerage by selling part to another entity, looking at Ireland as your Brexit solution, or simply looking to scale your business, we can support you.





- Signing of a mutual NDA by you/ your firm and all further parties will sign this prior to any information exchange.
- We will have initial conversations and assess real interest, rather than curiosity.
- Once the interested party has signed the NDA and we have accessed their interest, we will make a formal introduction to you.
- Both parties from this point will exchange between themselves. No further involvement from us unless requested.
- The parties continue the process with their own advisers and conclude.

Due to the increasing requirement and outlay of compliance and a general hardening of the market, brokers are looking to ensure that they still have capacity in an ever changing market.





