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Who we are

As leaders in recruitment, we've built our business on the belief that having the right people makes all the difference, especially when it comes to our own team.

Building lasting relationships is the key to our success.



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About Us



Founded in 2010, 360 Search is an industry-leading financial services recruitment consultancy. With a dedicated team of highly skilled consultants, we bring a tailored and collaborative approach to the recruitment process, creating an environment primed for success.

As industry experts, what makes us different is our commitment to providing a personalised service that delivers exceptional outcomes for both clients and candidates. In addition to being talented recruiters, we also have the ability to understand your individual business needs and work with you seamlessly to consistently exceed expectations.

With our unique 360-degree approach, acting on your behalf does not simply stop once we've made introductions. We go further, by providing ongoing support to both parties throughout the integration and induction process. Our team are specialists within the insurance, finance and life and pension sectors

Recent project involved

CEO, CEO General Insurance, Head of Branch, Chief Compliance Officer, Head of Commercial Insurance, Head of Compliance, Head of Underwriting, Underwriting Director, Claims Manager, Finance Director, Financial Controller, Investments Director, Investments Manager, Director of Trading, Head of Sales, Operations Manager, Corporate Account Handler, Commercial Account Handler, Commercial Broker, Underwriters, Loss Adjusters, Risk Surveyor, HR Generalist, Financial Planning Sales Manager, Paraplanners, Mortgage Case Specialist, Pensions Scheme Manager, Trustee Specialist,



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Our Markets

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Insurance

Underwriting
Claims Broking -
Commercial &
Corporate
Personal Lines
Loss Adjusting

Life & Pensions

Administration
Financial Advisor
Investment
Manager Private
Clients

Compliance

Head of
Compliance
Compliance Officer
Compliance
Manager
Compliance
Analyst
AML

Accountancy

Accountant
Financial
Controller
Finance Manager
Finance Director
Accounting
Technician

InsurTech

Software Engineer
Infrastructure
Engineer Programme
Manager QA/Testers
Devops/Webops
Business Analysts

What services we offer and solutions

We offer turnkey packaged solutions for new entrants, to include all regulated roles for start ups in Ireland.

Areas covered

Financial Services to include Insurance, Life & Pensions, Investments Roles covers all regulated roles with the Central Bank of Ireland

Testimonials on request



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Our Directors

James Caan CBE & Recruitment Entrepreneur

In July 2018, we took the decision to partner with the world's fastest-growing recruitment investment specialist, Recruitment Entrepreneur, founded and backed by James Caan CBE.

Our strategy in joining the Recruitment Entrepreneur portfolio reflects our commitment to providing consistently exceptional service to both candidates and clients. Our vision to expand to London and beyond is key to supporting our growing international client base.



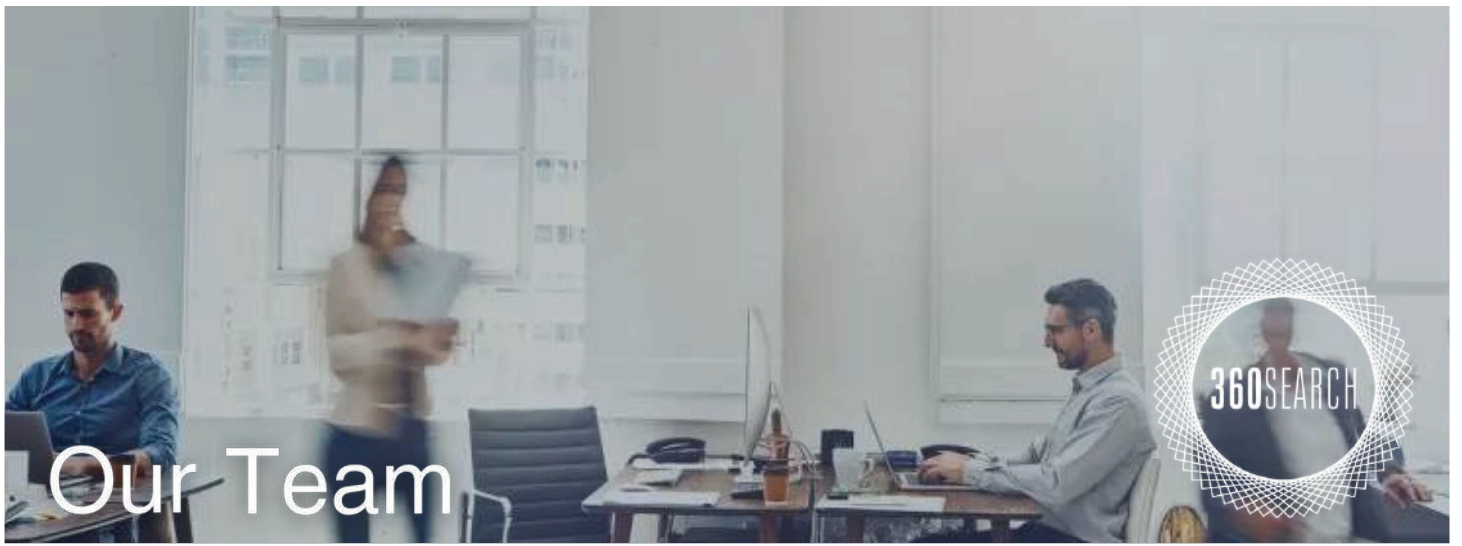
Lynda Barnes - Director

Lynda has over 15 years' market experience, having started her career as an insurance underwriter where she gained invaluable insights into the internal workings of the industry along with a technical understanding of equating risk. During her career, Lynda has consulted, recruited and headhunted at the highest levels; playing a pivotal role in enabling international start-ups to map out and onboard the very best talent.



Sarah McGrath - Director

Sarah has over 10 years' market experience and is a market leader with excellent negotiation skills. Sarah operates at senior and executive levels and is involved in discrete projects that require a confidential approach. She works with some of the most prolific entrepreneurs within the broker market and wider Financial Services. Sarah holds a BA Degree in Business & Marketing, a Degree in Nutritional Therapy, and a PostGrad Degree in Psychology. Sarah is the creator of CEO Corner. A leadership channel where the top CEOs in Ireland and UK share their career journeys.



Our Team



Holly Railes QFA - Associate Director - UK & Ireland

Holly is an established Recruitment Consultant in the Financial Planning & Wealth Management sectors. Having previously worked in an Irish-based Life & Pensions Brokerage, Holly brought with her invaluable knowledge and insight of the industry. This has allowed her to develop key client relationships and a significant network, in order to best match employers with suitable talent. As a result she has played an integral part in the growth plans of many Irish-based Brokers. Holly is at the forefront of 360 Search's UK offering, bringing her tailored and personalised recruitment offering to UK based clients with a key focus on the compliance function within the Financial Services industry. In addition, Holly is a Qualified Financial Advisor (QFA) and holds a Bachelor's Degree in Accounting & Finance from Lancaster University.



Nolan Prendergast - Head of InsurTech

Nolan is a Technical Recruiter with nearly a decade of experience across Fintech, InsurTech, and the IT sector. Nolan comes with a passion to learn new technologies and to keep up with the latest advances in his markets. Nolan has experience working in tech firms and financial services such as Google and Citi Bank. Working across all levels from C-Suite to Analyst level. Nolan offers 360 clients, a specialism in consultative advice when building tech teams, and InsurTech search and selection.



Eoin Murray CIP - Operations Manager

Eoin joined 360 Search as a specialist insurance recruiter. Eoin comes from a fast-paced brokerage environment, bringing with him valuable experience and insight of the Insurance industry. Having previously completed the CIP designation, Eoin has put his industry knowledge to good use in his role within 360 Search. He has over 4 years of experience in the insurance industry with continued success in general insurance recruitment and selection at 360. Eoin is the Recruitment Manager for our Insurance team, which specialises in Junior to Senior insurance roles within the broker and direct insurer space.



Our Team



Amber Martin - Insurance Recruitment Consultant

As a Recruitment Resourcer at 360 Search, Amber combines excellent sourcing expertise with insurance industry experience. Amber is an APA insurance practitioner and prior to joining 360 Search she worked in resourcing, finding executive and technical talent for a global company. With an ability to multi-task on multiple client projects, Amber takes pride in sourcing only the finest talent for our clients.



Éanna Cleary - Insurance Recruitment Consultant

Éanna stepped into the role of Insurance Recruitment Consultant, transitioning from a dynamic marketing agency. He merges his experience with his background in insurance, offering a fresh outlook for our candidates and clients. Éanna excels in sourcing while bringing a valuable perspective and product understanding from the insurance industry. His unique blend of marketing flair and insurance insight shines through, crafting compelling narratives that resonate—from agency work to his current role at 360 Search. Éanna takes great pride in ensuring that only the finest talent is discovered for our clients in Ireland.



Kate Corcoran QFA - Life, Pension & Investments Recruitment Consultant

Kate joined 360 Search from a fast-paced Brokerage, bringing with her a strong insight of a Life & Pensions business. During her time as a Financial Advisor, Kate ensured the needs of her clients were met and has proven success in building strong and lasting relationships. Kate also holds the QFA designation and will incorporate this knowledge and experience when recruiting for the Life & Pensions industry.



Hannah Dunn - Recruitment Resourcer

Hannah joins 360 Search, taking on the position of Resourcer, where she will be assisting the Recruitment Consultants on the Life & Pensions Team. With two years of experience in the Financial Services sector, primarily in Customer Support and Service roles, Hannah is eager to embark on a new chapter in her career within the recruitment field. She looks forward to aiding candidates in their quest for fresh opportunities.



The Board



James Caan CBE - Chairman

James Caan CBE is one of the UK's most successful entrepreneurs. He made a global success of his recruitment companies, Alexander Mann and Humana International. In 2004, he founded private equity firm Hamilton Bradshaw which now has a portfolio of 30+ businesses. He is well known for joining the hit BBC show – Dragons' Den, and The Business Class on CNBC. A passionate supporter of small businesses, James chaired the government's Start-Up Loans scheme and now invests in and mentors Recruitment Entrepreneur businesses.



Greg Hollis - CEO

Greg is Recruitment Entrepreneur's CEO. With nearly 30 years' business development and management experience, Greg sets our operational strategy and supports the team with increasing sales performance and attracting the right talent to join the business. Greg supports the creation and delivery of the company strategy and growth plans. He also ensures best practice processes are implemented and adhered to by all in the wider RE business.



Jeremy Roberts - CFO

Jeremy leads the finance team and works across the investment cycle, conducting due diligence and project managing live origination deals. He is also heavily involved in helping design and develop the strategy and planning for all portfolio partner businesses to assist with driving value creation.

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